

## Qualifications and Experience

Blue Imp Recreational Products of Canada has been in business for over 103 years and has been building high-quality and innovative park and playground equipment since 1936. They are family owned and operated (currently in their 4th generation) and are Canada's most experienced and trusted playground manufacturer.

Swing Time Distributors Ltd. has been Blue Imp's B.C. representative since 1992 (29 years) and is a trusted vendor to parks boards, school districts, BC Parks, and other government agencies across the Province.

Swing Time Distributors is locally owned and operated by John and Tammy Rule of North Vancouver BC. They employ an office staff of 6 with two satellite offices (Saanich and Squamish). They also retain local installers across the Province in which they supply and install the equipment that is sold.

We were the sole vendor to SD #23 Central Okanagan for five years on a project to replace all their playground equipment. Swing Time was selected through a tender process due to the quality and durability of equipment, warranty, pricing and after-sales support and easy and fast access to replacement parts.

We are also one of three vendors permitted to sell playground equipment in SD #36 Surrey (the largest school district in the Province). This School District is very particular about the vendors and products in their district and have a very stringent construction standards which must be adhered to which Swing Time complies with.

We are also one of two vendors permitted to sell in SD #35 Langley and are prevalent in SD #41 Burnaby and SD #39 Vancouver for our quality equipment, after-sales service and easy access to replacement parts. For these reasons we are also contacted repeatedly by the Vancouver Parks Board.

As a Canadian Manufacturer this provides cost savings in buying and supporting local Canadian economy thus being able to provide more products for the budgeted amount.

